

CURRICULUM VITAE

PERSONAL INFORMATION

Name and surname: **MARKO OREŠKOVIĆ**
Date of birth: 06.02.1980.
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Linkedin: linkedin.com/in/oreskovic

EDUCATION

1998. – 2004. University of Zagreb, Faculty of Transport and Traffic Engineering; Sub specialization: Information and Communication Technologies

OTHER EDUCATION

1994. – 1998. School of Electrical Engineering, Velika Gorica,
Croatia May 2008. CISCO CCNA certificate
April 2019. ISO 27001:2013 Internal Auditor, Bureau Veritas
April 2019. ISO 9001:2015 Internal Auditor, Bureau Veritas

PROFESSIONAL EXPERIENCE

I. EU FUNDING CONSULTANT

Employer: Growth strategies d.o.o., Zagreb, Croatia 2022. – Present.

II. CEO / DIRECTOR

Employer: One Tech d.o.o., Zagreb, Croatia 2019. – 2022.

III. IT CONSULTANT / IT CONTRACTOR

Employer: FLEKSBIT d.o.o., Zagreb, Croatia 2016. - 2019.

IV. ICT CONSULTANT / PRESALES

Employer: PROAXIS d.o.o., Zagreb, Croatia 2017. – 2018.

V. IT MANAGER / CONSULTANT

Employer: Xara-Rijeka d.o.o., Rijeka, Croatia 2011. – 2016.

VI. PACS NETWORK SPECIALIST

Employer: Shimadzu Corporation, Zavrtnica 17, Zagreb, Croatia Feb. 2009. – 2010.

VII. IT SPECIALIST, Assistant director

Employer: S.D. Informatika d.o.o., Velika Gorica, Croatia 2006. – 2009.

VIII. IT PROFESSIONAL ASSOCIATE

Employer: Ministry of justice, County court in Zagreb, Croatia 2003. – 2005.

LANGUAGES

English (Full professional proficiency)
Croatian (Native or bilingual proficiency)

PERSONAL SKILLS

- Responsible, reliable, well organized, creative, positive attitude.
- Focused and professional in business situations.
- Team skills; work organization in a stressful environment.
- Good communication skills, problem solving skills, execution skills, people skills.
- 20+ years of professional experience in ICT.

MARKO OREŠKOVIĆ, M.Sc.

Zagreb, Croatia

Email: marko@oreskovic.hr

IT Management / Consultant

For SME/Enterprise business segment

- Focused on achieving business processes and organizational tasks, independent and well organized.
- Team player, but with a focus on individual tasks and goals aligned with business strategy.
- Support for the team with a focus on a mutual goal achievement in accordance with the company mission.
- Has great motivation for lifelong learning and training, both business and private.
- Effective communicator, using clear and concise language with management and customers alike.
- Passionate about technology and enjoy staying up-to-date with the latest advancements in the field.

Professional experience

EU Funding Consultant d.o.o.

2022. - Present.

Growth strategies d.o.o. | growthstrategies.hr
Kameniti stol 23F, 10000 Zagreb, Croatia

Growth Strategies d.o.o. operates in the Republic of Croatia and carries out tasks related to planning, preparation of project proposals and documentation, as well as directing knowledge and skills towards precise project planning. Additionally, the company deals with the creation of project proposals and documentation, feasibility studies, and economic and financial analysis. The company has been in operation since 2017 and employs an average of 20 experts in the mentioned areas.

Main responsibilities:

- Creation of feasibility studies and preparation of investment projects for co-financing from EU funds.
- Preparation and implementation of public procurement procedures (ex-ante and ex-post procedures);
- Risk and change management, including the development of risk management methodology.
- Collection, systematization, control, and archiving of documentation for the preparation of project implementation reports.

CEO / DIRECTOR (Small and medium business, CEO)

2019. - 2022.

One tech d.o.o. | www.onetech.hr
Ulica kralja Držislava 2, 10000 Zagreb, Croatia

One tech is an ICT system integration company primarily for providing system services, end-user customer support in the SME segment, ICT consulting and project monitoring. Company is most active on projects that cover implementation of server systems, computer networking systems (LAN, Wi-Fi, scalable and modular solutions, and data center), consulting services, and end-user customer support consulting.

Main responsibilities:

- Oversee the strategic direction of an organization.
- Continuous monitoring of company performance.
- Maintain accountability with the board.
- Implement changes and proposed business plans.
- Interact with international and domestic partners.
- Setting precedence for the working culture and environment.
- Control of work results and communication with clients.
- Business forecasting, reporting and analysis.

FLEKSBIT d.o.o. (Small and medium business, IT management)

2016. - 2019.

Fleksbit d.o.o. | www.fleksbit.hr

Cebini 28, 10010 Zagreb, Croatia

Fleksbit is a private software company specializing in software development and complex computer systems. The company operates in Zagreb, with customers from Croatia as well as abroad.

Main responsibilities:

- Full internal technical support.
- Daily/weekly coordination with team leads on existing and future projects.
- Ensure an appropriate resource for daily business operations.
- Support pre-sales and build strong customer relations.
- Development and hygiene of internal customized applications (CRM and CMS systems).

Additional business activities:

- Promotion of Fleksbit products and services.
- Design and monitoring of the internal ICT systems.
- Design and control of Fleksbit safety solutions based on GNU GPL systems.
- Management of technical documentation associated with individual projects (meeting minutes, delivery reports, delivery documents, etc.).

IT MANAGER (small and medium business, business implementation and support)

2014. - 2016

Xara-Rijeka d.o.o. | www.xara-rijeka.hr

B. Branchetta 25, 51000 Rijeka, Croatia

Xara-Rijeka d.o.o. was a private company that deals with technical system integration and support for its vendors and customers. The office was based in Zagreb, Croatia. Main responsibilities included organization of a technical workflow, and implementation of B2B processes in a day-to-day environment for various companies.

I was responsible for creating a workflow, setting up backup and cloud systems for clients. The primary objective was to sustain and enhance the business model and facilitate the flow of information. Reports about my work have been submitted to management and partners monthly and quarterly.

Main responsibilities:

- Precise identification of customer needs, with high emphasis on a cost benefit analysis.
- Market analysis, competition analysis and professional consulting.
- Consultations with various business vendors regarding implementation of digital systems and solutions.
- Process quality control and documentation handling through ISO9001 and ISO27001 standards.
- Reporting of the activities undertaken to the number of acquired customers and the sales status.

PACS NETWORK SPECIALIST

2009. – 2010.

Shimadzu Corporation d.o.o. | www.shimadzu.com |

www.fujifilm.com IT department, Zavrtnica 17, Zagreb, Croatia

Responsibilities and tasks

- Fujifilm network specialist for FUJIFILM Synapse PACS (picture archiving and communication systems).
- Team leader for implementation of Fujifilm's Synapse PACS Systems in hospitals.

- Implementation of PACS software called Synapse: a collection of software modules built on the Microsoft Windows Server platform and workstation software on Windows Workstation editions, which together provide the core software functionality for Fujifilm's PACS (hospitals digital imaging archive).
- Comprehensive analysis of a hospital radiology systems and workflows, and creation of business strategies and solutions regarding actual digital archiving needs.
- Synapse Server software modules implementation and configuration, built on the Microsoft Windows Server platform, which together, provide the core software functionality for Fujifilm's PACS.
- Workstation Software implementation to provide viewing and manipulation of radiological data. including images, reports, patient status and clinical information. Also, integrations to clinical applications including dictation systems, RIS and three-dimensional processing applications.
- In the office: organization of transition from current Microsoft Server 2003 to Microsoft Server 2008 environment (includes both software and new server hardware migration).
- Team education and end customer support.
- Resolving customer complaints in accordance with defined standards and protocols.

Additional business activities:

- Constant quality control and reporting both to the management and to the clients.
- Implementation of the IT and VPN infrastructure for the remote location in Sarajevo office, Bosnia and Herzegovina.
- Implementation of the IT and VPN infrastructure for the remote location in Belgrade office, Republic of Serbia.
- Implementation of company SAP environment.
- ISO9001 quality control and internal auditor.
- Analysis of client's investment projects, and making proposals for their refinement.
- Preparation of contracts and other documentation.
- Primary client data risk assessments in accordance with established methodologies.

IT SPECIALIST, Assistant director

2007. – 2009.

S.D. Informatika d.o.o. |
www.sdinformatika.hr Velika Gorica, Croatia

S.D. Informatika d.o.o. is a Croatian private company, focused on distribution of products and software development in dental and medical field. As the assistant of the director of S.D. Informatika Company, my main responsibilities were leaned toward the organization and maintenance of the company's IT systems. I was directly involved in the company's marketing activities, and organization of various business agendas, in order to constant needs of process improvements.

This variety of different job areas gave me an opportunity to work and cooperate with top experts in the field, since company was involved in the organization in international seminars and conferences in Croatia, Italy, Hungary, Germany, Netherlands, Greece etc.

Responsibilities and tasks

IT responsibilities:

- Implementation and administration of company's server environment (Microsoft Windows Active Directory, Terminal Servers, ISA firewall, VOIP, etc).
- Implementation of additional firewalls and various security solutions based on Unix/Linux systems.
- Customer support and implementation of company's desktop and virtual stations.
- During external seminars and company conferences: organization and complete IT and backup support for digital presentations.

- Troubleshooting and problem solving.

Organizational responsibilities:

- Quality control and ISO:9001 implementation (including scheduled ISO audits).
- Implementation of the remote infrastructure in the company's foreign offices.

IT PROFESSIONAL ASSOCIATE

2003. – 2005.

Ministry of justice, County court in Zagreb, Croatia | pravosudje.gov.hr
IT department, Zagreb, Croatia

Responsibilities and tasks

- Maintenance of the existing IT systems (mostly Windows AD based).
- Planning of the hardware and software acquisition and implementation.
- Employer's educations for the existing CMS systems and IT working environment. Regular reporting to the court administration office.

Additional activities:

- Proactive and individual suggestions of possible improvements for the current IT infrastructure.
- Quarterly reporting of the existing hardware and software implementations and suggestion for further acquisitions, within the existing budget.
- Technical support for the audio/video court systems (i.e., on a special trial with protected witnesses programs etc.).

COMPUTER LITERACY:

- **Servers and Backups**
Clustering, NAS/SAN, Storage
- **Network technologies**
LAN/WAN, Wireless
- **IT Security**
Firewall, DoS, BCM, Education
- **Digital Forensics**
PC and Mobile systems
- **IT documentation**
Procedures and methodologies
- **Linux distributions**
Server and desktop environments
- **Microsoft Azure**
M365, AAD, Exchange
- **Virtualization technologies**
VMWare, Proxmox, Hyper-V
- **VoIP technologies**
3CX, Asterisk PBX
- **VPN technologies**
Design and implementation
- **JIRA / Confluence**
Implementation and workflows
- **Office tools**
Microsoft 365, Google Docs, etc.

